



# The Secret Ingredients of Winning Teams

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## New Employee or Teammate Guide

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When you are young or new, it's important to assimilate into the system that has been created. Human systems are called societies or communities.

When starting out on a new job our team, you should observe the society in total, view it as a complete system. **Then look for your attachment point within that system.**

When asked how you can contribute be prepared to share, in the context of how that system views new contributors, your:

- Interests
- Strengths
- Style

It is important to also be able to bring high functionality to the tools that the system uses to execute its vision.

**New or young contributors can be of great use if they are both tool agnostic and early adopters of new tools.** Tools in the 1980's were software programs like Microsoft Excel and PowerPoint.

Today being quick to learn and adapt to SLACK, Trello, HootSuite, SalesForce, and Google Docs will allow you to maximize your contribution which can lead to more options for you in the future.

Leverage your newness with **flexibility and adaptability** and it will increase the chances that the senior leadership will throw more interesting projects in your direction.

The projects are the key to you developing a wide range of skills to go along with your previously stated interests, strengths, and style.

When you combine all these traits while also being "Gung-Ho" you are putting the odds of getting off to a fast start in your favor.



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Drew is the founder of Banyan Tree Strategies, working with companies and individuals on strategy, tactics, execution, sales, team development, and leadership. His background in sports and youth development have made him a passionate board member and supporter of various charities. Drew thrives on writing and coaching for both parents and business owners and employees.